

**What is Claimed is**

1. A method for treating an HIV infection comprising administering to an  
 5 infected human a therapeutically effective amount of a compound of formula 1:



wherein  $\text{Ar}^1$  is

10 (i) 5- or 6-membered aromatic heterocycle containing 1 to 4 heteroatoms selected from N, O or S; said heterocycle optionally substituted with (C<sub>1-4</sub>)alkyl, (C<sub>3-7</sub>)cycloalkyl, (C<sub>3-7</sub>)cycloalkyl-(C<sub>1-3</sub>)alkyl-, wherein said alkyl, cycloalkyl or cycloalkylalkyl may be monosubstituted with -OH; and/or phenyl when the heterocycle contains 1 to 3 N-atoms; in either instance, the said heterocycle is  
 15 optionally substituted with:

phenyl, phenylmethyl, 5- or 6-membered aromatic heterocycle, fused phenyl-unsaturated or saturated 5- or 6-membered carbocycle, fused phenyl-{unsaturated or saturated 5- or 6- membered

20 carbocycle})methyl, or fused phenyl -5- or 6-membered aromatic heterocycle; each of said phenyl, phenylmethyl, aromatic heterocycle, fused phenyl-carbocycle, fused phenyl-(carbocycle)methyl or fused phenyl-aromatic heterocycle in turn is substituted optionally with 1 to 3 substituents selected independently from:

25 (C<sub>1-6</sub>)alkyl, (C<sub>3-7</sub>)cycloalkyl, (C<sub>3-7</sub>)cycloalkyl-(C<sub>1-3</sub>)alkyl, (C<sub>2-6</sub>)alkenyl, O-(C<sub>1-4</sub>)alkyl, S-(C<sub>1-4</sub>)alkyl, halo, CF<sub>3</sub>, OCF<sub>3</sub>, OH, NO<sub>2</sub>, CN, phenyl optionally substituted with C<sub>1-6</sub>alkyl or nitro, phenylmethyl optionally substituted with C<sub>1-6</sub>alkyl or nitro, SO<sub>2</sub>NH<sub>2</sub>, SO<sub>2</sub>-(C<sub>1-4</sub>)alkyl, C(O)NH<sub>2</sub>, C(O)OR<sup>1</sup>, NR<sup>2</sup>R<sup>3</sup>, morpholino or 1-pyrrolyl,  
 30 wherein R<sup>1</sup> is H or (C<sub>1-4</sub>)alkyl, and wherein R<sup>2</sup> and R<sup>3</sup> each independently is H or (C<sub>1-4</sub>)alkyl; wherein said substituents are sterically compatible; or

35 (ii) unsaturated or saturated 5- or 6-membered carbocycle substituted with phenyl or naphthyl, said unsaturated or saturated carbocycle, or the phenyl or naphthyl optionally substituted with the same 1 to 3 substituents as defined for the

substituents in section (i); or

(iii) benzimidazole optionally *N*-substituted with phenyl or a fused phenyl-carbocycle as defined above;

5    **X** is a heteroatom selected from O, S, SO, SO<sub>2</sub> or NR<sup>4</sup> wherein R<sup>4</sup> is H or (C<sub>1-4</sub>)alkyl; or **X** is a valence bond or CR<sup>4A</sup>R<sup>4B</sup> wherein R<sup>4A</sup> and R<sup>4B</sup> each independently is H or (C<sub>1-4</sub>)alkyl; and

when **X** is a heteroatom, including NR<sup>4</sup>:

10    **W** is a divalent radical selected from:

(a) (CR<sup>5</sup>R<sup>5A</sup>)<sub>1-2</sub>-C(Z<sup>A</sup>)NR<sup>6</sup> wherein R<sup>5</sup> and R<sup>5A</sup> each independently is H or (C<sub>1-4</sub>)alkyl, R<sup>6</sup> is H or (C<sub>1-4</sub>)alkyl, and Z<sup>A</sup> is oxo or thioxo;

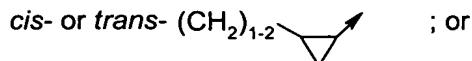
(b) D-C(Z<sup>B</sup>) wherein D is (C<sub>1-4</sub>)alkylene, (C<sub>1-4</sub>)alkylene-O or (C<sub>1-4</sub>)alkylene-NR<sup>7</sup>

15    wherein R<sup>7</sup> is H or (C<sub>1-4</sub>)alkyl, and Z<sup>B</sup> is oxo or thioxo;

(c) CH<sub>2</sub>C(Z<sup>C</sup>)NR<sup>7A</sup>-(C<sub>1-4</sub>)alkylene wherein Z<sup>C</sup> is oxo or thioxo and R<sup>7A</sup> is H or (C<sub>1-4</sub>)alkyl;

(d) (C<sub>1-4</sub>)alkylene-NR<sup>7B</sup>C(Z<sup>D</sup>)NR<sup>7C</sup> wherein R<sup>7B</sup> and R<sup>7C</sup> each independently is H or (C<sub>1-4</sub>)alkyl, and Z<sup>D</sup> is oxo or thioxo;

20    (e) (C<sub>1-4</sub>)alkylene optionally substituted with OH, or optionally disubstituted with OH when the (C<sub>1-4</sub>)alkylene contains 2 to 4 carbon atoms; (C<sub>2-4</sub>)alkenyl optionally substituted with halo; or

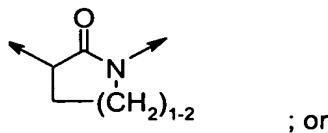


(f) {(C<sub>1-4</sub>)alkylene}-O optionally substituted on the alkylene portion with OH;

25    (g) {(C<sub>1-4</sub>)alkylene}-NR<sup>8</sup> optionally substituted on the alkylene portion with OH, and R<sup>8</sup> is H or (C<sub>1-4</sub>)alkyl;

(h) (C<sub>1-4</sub>)alkylene-C(Z<sup>E</sup>)(C<sub>1-4</sub>)alkylene wherein Z<sup>E</sup> is oxo or thioxo; or

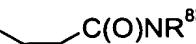
(i)



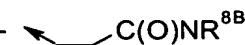
30    (j) (CR<sup>5</sup>R<sup>5A</sup>)<sub>1-2</sub>-NR<sup>6</sup>-(CR<sup>5</sup>R<sup>5A</sup>)<sub>1-2</sub> wherein R<sup>5</sup> and R<sup>5A</sup> each independently is H or (C<sub>1-4</sub>)alkyl, R<sup>6</sup> is H or (C<sub>1-4</sub>)alkyl; or

when X is a valence bond:

W is a  $\{(C_{2-4})\text{alkenyl}\}C(O)NR^{8A}$ ,

cis- or trans-  $(CH_2)_{1-2}$  

or

cis- or trans- 

5

wherein  $R^{8A}$  and  $R^{8B}$  each is H or  $(C_{1-4})\text{alkyl}$ ; or

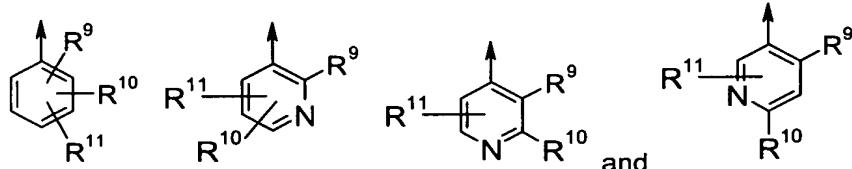
when X is  $CR^{4A}R^{4B}$  as defined above:

W is selected from  $\{(C_{1-4})\text{alkylene}\}C(O)NR^{8C}$ , S- $\{(C_{1-4})\text{alkylene}\}C(O)NR^{8D}$ ,

10 O- $\{(C_{1-4})\text{alkylene}\}C(O)NR^{8E}$ , or  $NR^{8F}-\{(C_{1-4})\text{alkylene}\}-NR^{8G}$  wherein  $R^{8C}$ ,  $R^{8D}$ ,  $R^{8E}$ ,  
 $R^{8F}$  and  $R^{8G}$  each independently is H or  $(C_{1-4})\text{alkyl}$ ; and

$Ar^2$  is

(i) a phenyl or pyridinyl selected from the formulas



wherein  $R^9$ ,  $R^{10}$  and  $R^{11}$  each independently represents:

H,  $(C_{1-6})\text{alkyl}$ ,  $(C_{3-7})\text{cycloalkyl}$ ,  $(C_{3-7})\text{cycloalkyl-}(C_{1-3})\text{alkyl}$ ,  $(C_{2-6})\text{alkenyl}$ ,

$O-(C_{1-6})\text{alkyl}$ , S- $(C_{1-6})\text{alkyl}$ , halo,  $CF_3$ ,  $OCF_3$ , OH,  $NO_2$ , CN,  $-NR^{N1}R^{N2}$ ,

$-C(O)R^{21}$ ,  $-(C_{1-3})\text{alkyl-}C(O)R^{21}$ ,  $-C(O)OR^{22}$ ,  $-(C_{1-3})\text{alkyl-}C(O)OR^{22}$ ,  $-SO_2-$

20  $(C_{1-3})\text{alkyl-}C(O)OR^{22}$ , wherein  $R^{21}$  is  $(C_{1-4})\text{alkyl}$ ;  $R^{22}$  is H or  $(C_{1-4})\text{alkyl}$ ;  
 $C(O)NH_2$ ,  $-(C_{1-3})\text{alkyl-}C(O)NH_2$ ,

$S(O)-(C_{1-4})\text{alkyl}$ ,  $SO_2-(C_{1-4})\text{alkyl}$ ,  $SO_2NH_2$ ,

phenyl, phenylmethyl, phenyl- $SO_2^-$ , 2-, 3- or 4-pyridinyl, 1-pyrrolyl,

whereby said phenyl, pyridinyl and pyrrolyl may have one or more

25 substituents selected from the group consisting of halo,  $NO_2$ ,  $C_{1-3}\text{-alkyl}$  and  $CF_3$ ;

wherein the substituents  $R^9$ ,  $R^{10}$  and  $R^{11}$  are sterically compatible;

wherein  $R^{N1}$ ,  $R^{N2}$  each independently represent H or  $(C_{1-6})\text{alkyl}$ , whereby  $R^{N1}$

and  $R^{N2}$  may be covalently bonded to each other to form together with the N-atom to which they are attached to a 4 to 7-membered heterocycle whereby the -CH<sub>2</sub>-group at the position 4 of a 6 or 7-membered heterocycle may be replaced by -O-, -S- or -NR<sup>N3</sup>- wherein R<sup>N3</sup> represents H, -C(O)OR<sup>22</sup>, (C<sub>1-6</sub>)alkyl, (C<sub>3-7</sub>)cycloalkyl or (C<sub>3-7</sub>)cycloalkyl-(C<sub>1-3</sub>)alkyl, wherein R<sup>22</sup> is H or (C<sub>1-4</sub>)alkyl; or

5 (ii) Ar<sup>2</sup> is a fused phenyl-(saturated or unsaturated 5- or 6-membered carbocyclic ring optionally substituted with 1 to 3 substituents selected independently from (C<sub>1-4</sub>)alkyl, O-(C<sub>1-4</sub>)alkyl, S-(C<sub>1-4</sub>)alkyl, NO<sub>2</sub> or halo; or

10 (iii) Ar<sup>2</sup> is a 5- or 6-membered aromatic heterocycle containing 1 to 4 heteroatoms selected from N, O or S, or a fused phenyl-5- or 6-membered heterocycle, said aromatic heterocycle or fused phenyl-heterocycle is optionally substituted with 1 to 3 substituents selected independently from (C<sub>1-4</sub>)alkyl, O-(C<sub>1-4</sub>)alkyl, S-(C<sub>1-4</sub>)alkyl, NO<sub>2</sub> or halo; or

15 (iv) Ar<sup>2</sup> is phthalimido and W is (C<sub>1-4</sub>)alkylene;

20 or a pharmaceutically acceptable salt thereof.

2. A method according to claim 1,  
wherein Ar<sup>1</sup> is

(i) 5- or 6-membered aromatic heterocycle containing 1 to 4 heteroatoms selected from N, O or S; said heterocycle optionally substituted with (C<sub>1-4</sub>)alkyl or phenyl when the heterocycle contains 1 to 3 N-atoms; in either instance, the said heterocycle is optionally substituted with:

25 phenyl, phenylmethyl, 5- or 6-membered aromatic heterocycle, fused phenyl-unsaturated or saturated 5- or 6-membered carbocycle, fused phenyl-{unsaturated or saturated 5- or 6- membered carbocycle})methyl, or fused phenyl -5- or 6-membered aromatic heterocycle; each of said phenyl, carbocycle or heterocycle, in turn is substituted optionally with 1 to 3 substituents selected independently from:

30 (C<sub>1-4</sub>)alkyl, O-(C<sub>1-4</sub>)alkyl, S-(C<sub>1-4</sub>)alkyl, halo, CF<sub>3</sub>, OH, NO<sub>2</sub>, CN,

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phenyl optionally substituted with (C<sub>1-6</sub>)alkyl, SO<sub>2</sub>NH<sub>2</sub>, SO<sub>2</sub>-(C<sub>1-4</sub>)alkyl, C(O)OR<sup>1</sup> wherein R<sup>1</sup> is H or (C<sub>1-4</sub>)alkyl, or NR<sup>2</sup>R<sup>3</sup> wherein R<sup>2</sup> and R<sup>3</sup> each independently is H or (C<sub>1-4</sub>)alkyl; wherein said substituents are sterically compatible; or

5 (ii) unsaturated or saturated 5- or 6-membered carbocycle substituted with phenyl or naphthyl, said unsaturated or saturated carbocycle, or the phenyl or naphthyl optionally substituted with the same 1 to 3 substituents as defined for the substituents in section (i); or

(iii) benzimidazole optionally N-substituted with phenyl or a fused phenyl-carbocycle as defined above;

10 X is a heteroatom selected from O, S or NR<sup>4</sup> wherein R<sup>4</sup> is H or (C<sub>1-4</sub>)alkyl; or X is a valence bond or CR<sup>4A</sup>R<sup>4B</sup> wherein R<sup>4A</sup> and R<sup>4B</sup> each independently is H or (C<sub>1-4</sub>)alkyl; and

15 when X is a heteroatom:

W is a divalent radical selected from:

(a) (CR<sup>5</sup>R<sup>5A</sup>)<sub>1-2</sub>-C(Z<sup>A</sup>)NR<sup>6</sup> wherein R<sup>5</sup> and R<sup>5A</sup> each independently is H or (C<sub>1-4</sub>)alkyl, R<sup>6</sup> is H or (C<sub>1-4</sub>)alkyl, and Z<sup>A</sup> is oxo or thioxo;

(b) D-C(Z<sup>B</sup>) wherein D is (C<sub>1-4</sub>)alkylene, (C<sub>1-4</sub>)alkylene-O or (C<sub>1-4</sub>)alkylene-NR<sup>7</sup> wherein R<sup>7</sup> is H or (C<sub>1-4</sub>)alkyl, and Z<sup>B</sup> is oxo or thioxo;

(c) CH<sub>2</sub>C(Z<sup>C</sup>)NR<sup>7A</sup>-(C<sub>1-4</sub>)alkylene wherein Z<sup>C</sup> is oxo or thioxo and R<sup>7A</sup> is H or (C<sub>1-4</sub>)alkyl;

20 (d) (C<sub>1-4</sub>)alkylene-NR<sup>7B</sup>C(Z<sup>D</sup>)NR<sup>7C</sup> wherein R<sup>7B</sup> and R<sup>7C</sup> each independently is H or (C<sub>1-4</sub>)alkyl, and Z<sup>D</sup> is oxo or thioxo;

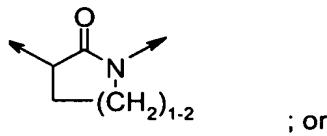
(e) (C<sub>1-4</sub>)alkylene optionally substituted with OH, or optionally disubstituted with OH when the (C<sub>1-4</sub>)alkylene contains 2 to 4 carbon atoms; (C<sub>2-4</sub>)alkenyl optionally substituted with halo; or

25 (f) (C<sub>1-4</sub>)alkylene-O optionally substituted on the alkylene portion with OH;

(g) (C<sub>1-4</sub>)alkylene-NR<sup>8</sup> optionally substituted on the alkylene portion with OH, and R<sup>8</sup> is H or (C<sub>1-4</sub>)alkyl;

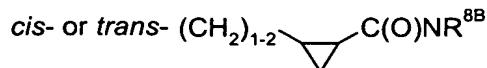
30 *cis*- or *trans*- (CH<sub>2</sub>)<sub>1-2</sub>  ; or

(h)  $(C_{1-4})\text{alkylene}-C(Z^E)(C_{1-4})\text{alkylene}$  wherein  $Z^E$  is oxo or thioxo; or  
 (i)



5 when  $X$  is a valence bond:

$W$  is a  $\{(C_{2-4})\text{alkenyl}\}C(O)NR^{8A}$ ,



wherein  $R^{8A}$  and  $R^{8B}$  each is H or  $(C_{1-4})\text{alkyl}$ ; or

10 when  $X$  is  $CR^{4A}R^{4B}$  as defined above:

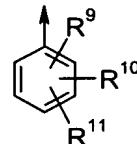
$W$  is selected from  $\{(C_{1-4})\text{alkylene}\}C(O)NR^{8C}$ ,  $S-\{(C_{1-4})\text{alkylene}\} C(O)NR^{8D}$ ,

$O-\{(C_{1-4})\text{alkylene}\}C(O)NR^{8E}$ , or  $NR^{8F}-\{(C_{1-4})\text{alkylene}\}-NR^{8G}$  wherein  $R^{8C}$ ,  $R^{8D}$ ,  $R^{8E}$ ,

$R^{8F}$  and  $R^{8G}$  each independently is H or  $(C_{1-4})\text{alkyl}$ ; and

15  $Ar^2$  is

(i) a phenyl of formula



wherein  $R^9$ ,  $R^{10}$  and  $R^{11}$  each independently represents:

H,  $(C_{1-4})\text{alkyl}$ ,  $O-(C_{1-4})\text{alkyl}$ ,  $S-(C_{1-4})\text{alkyl}$ , halo,  $CF_3$ , OH,  $NO_2$ , phenyl,

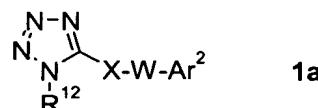
20 phenylmethyl, (2-nitrophenyl)methyl, 2-methylphenyl,  $-C(O)-(C_{1-4})\text{alkyl}$ ,  
 $C(O)NH_2$ ,  $S(O)-(C_{1-4})\text{alkyl}$ ,  $SO_2NH_2$ , 2-, 3- or 4-pyridinyl, morpholinol or 1-pyrrolyl, or  $-C(O)OR^{22}$ , wherein  $R^{22}$  is H or  $(C_{1-4})\text{alkyl}$ ; wherein the substituents  $R^9$ ,  $R^{10}$  and  $R^{11}$  are sterically compatible; or

25 (ii)  $Ar^2$  is a fused phenyl-(saturated or unsaturated 5- or 6-membered carbocyclic ring optionally substituted with 1 to 3 substituents selected independently from  $(C_{1-4})\text{alkyl}$ ,  $O-(C_{1-4})\text{alkyl}$ ,  $S-(C_{1-4})\text{alkyl}$ ,  $NO_2$  or halo; or

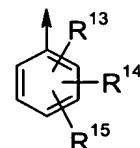
5 (iii) **Ar<sup>2</sup>** is a 5- or 6-membered aromatic heterocycle containing 1 to 4 heteroatoms selected from N, O or S, or a fused phenyl-5- or 6-membered heterocycle, said aromatic heterocycle or fused phenyl-heterocycle is optionally substituted with 1 to 3 substituents selected independently from (C<sub>1-4</sub>)alkyl, O-(C<sub>1-4</sub>)alkyl, S-(C<sub>1-4</sub>)alkyl, NO<sub>2</sub> or halo; or

10 (iv) **Ar<sup>2</sup>** is phthalimido and **W** is (C<sub>1-4</sub>)alkylene; or a pharmaceutically acceptable salt thereof.

15 3. A method according to claim 2 for treating HIV infections comprising administering to a human infected with HIV a therapeutically effective amount of a compound represented by formula 1a:



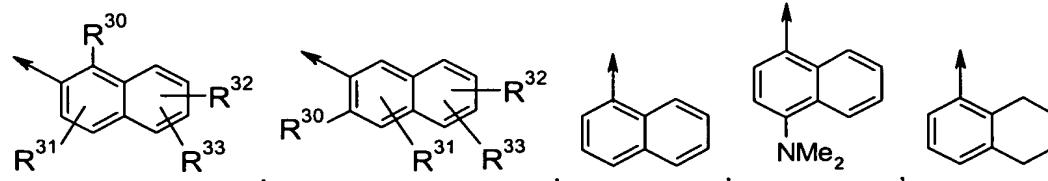
wherein **X**, **W** and **Ar<sup>2</sup>** are as defined in claim 2 and **R<sup>12</sup>** is a phenyl of formula



15 wherein **R<sup>13</sup>**, **R<sup>14</sup>** and **R<sup>15</sup>** each independently represents H, (C<sub>1-4</sub>)alkyl, (C<sub>3-7</sub>)cycloalkyl, (C<sub>3-7</sub>)cycloalkyl-(C<sub>1-3</sub>)alkyl, (C<sub>2-6</sub>)alkenyl, O-(C<sub>1-4</sub>)alkyl, S-(C<sub>1-4</sub>)alkyl, halo, CF<sub>3</sub>, OCF<sub>3</sub>, OH, NO<sub>2</sub>, CN, phenyl, 2-methylphenyl, SO<sub>2</sub>NH<sub>2</sub>, SO<sub>2</sub>-(C<sub>1-4</sub>)alkyl, C(O)NH<sub>2</sub>, morpholino, 1-pyrrolyl, (2-nitrophenyl)-CH<sub>2</sub>, phenylmethyl, C(O)OR<sup>16</sup>

20 wherein **R<sup>16</sup>** is H or (C<sub>1-4</sub>)alkyl; or

wherein **R<sup>12</sup>** is selected from the group consisting of

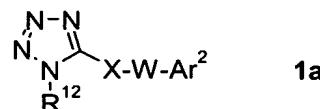


25 **R<sup>31</sup>**, **R<sup>32</sup>**,  
**R<sup>33</sup>** are each independently selected from the group consisting of H, (C<sub>1-6</sub>)alkyl,

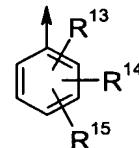
(C<sub>3-7</sub>)cycloalkyl, (C<sub>3-7</sub>)cycloalkyl-(C<sub>1-3</sub>)alkyl, (C<sub>2-6</sub>)alkenyl, O-(C<sub>1-4</sub>)alkyl, S-(C<sub>1-4</sub>)alkyl, halo, CF<sub>3</sub>, OCF<sub>3</sub>, OH, NO<sub>2</sub>, CN, SO<sub>2</sub>NH<sub>2</sub>, SO<sub>2</sub>-(C<sub>1-4</sub>)alkyl, C(O)OR<sup>1</sup> wherein R<sup>1</sup> is H or (C<sub>1-4</sub>)alkyl, or NR<sup>2</sup>R<sup>3</sup> wherein R<sup>2</sup> and R<sup>3</sup> each independently is H or (C<sub>1-4</sub>)alkyl; and

5 R<sup>30</sup> represents H, Cl, Br, COO(C<sub>1-4</sub>)alkyl.

4. A method according to claim 2 wherein the compound is a compound of formula 1a



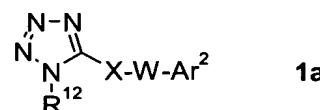
10 wherein R<sup>12</sup> is a phenyl of formula



wherein R<sup>13</sup>, R<sup>14</sup> and R<sup>15</sup> each independently represents H, Me, Et, Pr, iPr, tBu, OMe, OEt, OiPr, SMe, SEt, Br, Cl, F, CF<sub>3</sub>, OCF<sub>3</sub>, NO<sub>2</sub>, C(O)OH, C(O)OMe or C(O)OEt, provided that at least one of R<sup>13</sup>, R<sup>14</sup> and R<sup>15</sup> is other than hydrogen.

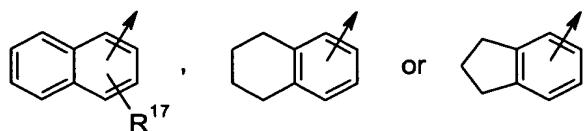
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5. A method according to claim 2 wherein the compound is a compound of formula 1a



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wherein R<sup>12</sup> is

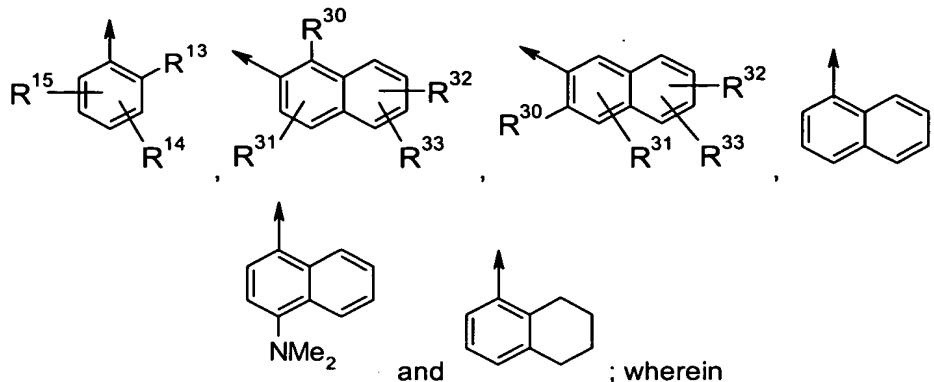


wherein R<sup>17</sup> is selected from H, Me, OMe, Cl, F, CF<sub>3</sub>, NH<sub>2</sub>, NHMe or NMe<sub>2</sub>.

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6. A method according to claim 3 wherein the compound is a compound of

formula 1a wherein  $\mathbf{R}^{12}$  is selected from:



$\mathbf{R}^{13}$  represents F, Cl, Br,  $\text{CH}_3$ ,  $\text{COO}(\text{C}_{1-4})\text{alkyl}$  and

5  $\mathbf{R}^{14}$ ,  $\mathbf{R}^{15}$ ,

$\mathbf{R}^{31}$ ,  $\mathbf{R}^{32}$ ,

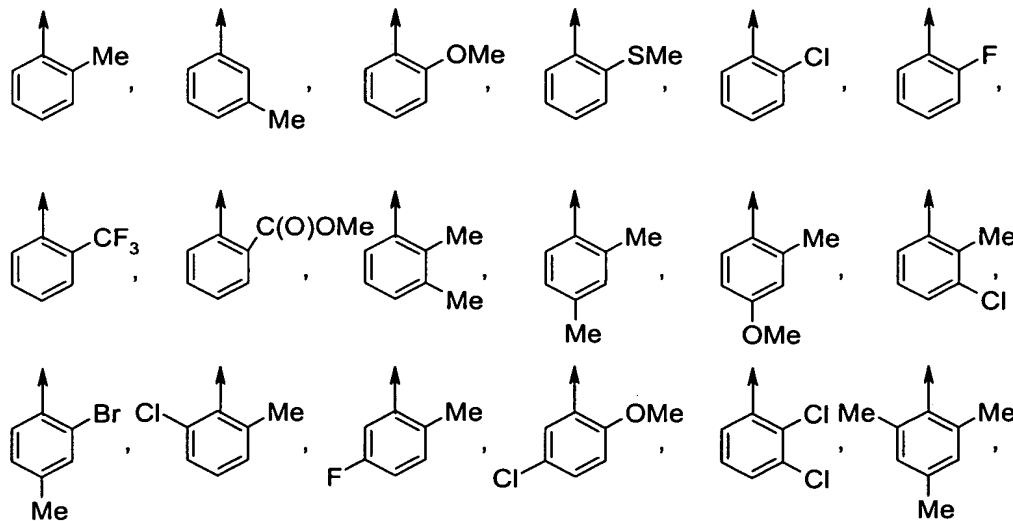
10  $\mathbf{R}^{33}$  are each independently selected from the group consisting of H,  $(\text{C}_{1-6})\text{alkyl}$ ,  $(\text{C}_{3-7})\text{cycloalkyl}$ ,  $(\text{C}_{3-7})\text{cycloalkyl-}(\text{C}_{1-3})\text{alkyl}$ ,  $(\text{C}_{2-6})\text{alkenyl}$ ,  $\text{O}-(\text{C}_{1-4})\text{alkyl}$ ,  $\text{S}-(\text{C}_{1-4})\text{alkyl}$ , halo,  $\text{CF}_3$ ,  $\text{OCF}_3$ , OH,  $\text{NO}_2$ , CN,  $\text{SO}_2\text{NH}_2$ ,  $\text{SO}_2-(\text{C}_{1-4})\text{alkyl}$ ,

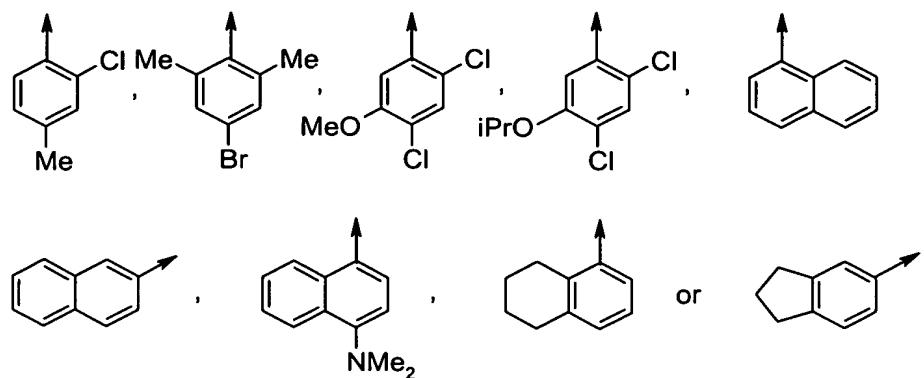
15  $\text{C}(\text{O})\text{OR}^1$  wherein  $\mathbf{R}^1$  is H or  $(\text{C}_{1-4})\text{alkyl}$ , or  $\text{NR}^2\mathbf{R}^3$  wherein  $\mathbf{R}^2$  and  $\mathbf{R}^3$  each independently is H or  $(\text{C}_{1-4})\text{alkyl}$ ; and

$\mathbf{R}^{30}$  represents H, Cl, Br,  $\text{COO}(\text{C}_{1-4})\text{alkyl}$ .

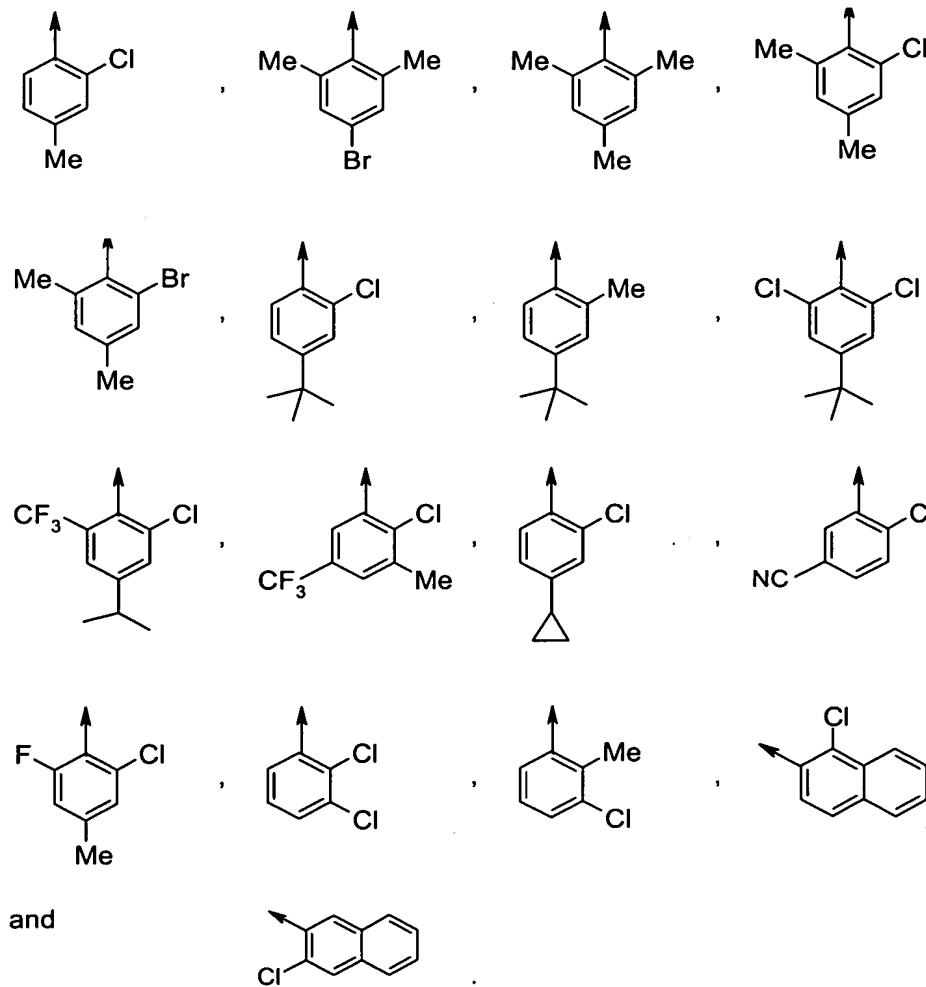
7. A method according to claim 6 wherein the compound is a compound of

15 formula 1a wherein  $\mathbf{R}^{12}$  is selected from:





8. A method according to claim 6 wherein the compound is a compound of formula 1a wherein  $R^{12}$  is selected from the group consisting of:



9. A method according to claim 1 wherein the compound is a compound of formula 1 wherein X is O or S.

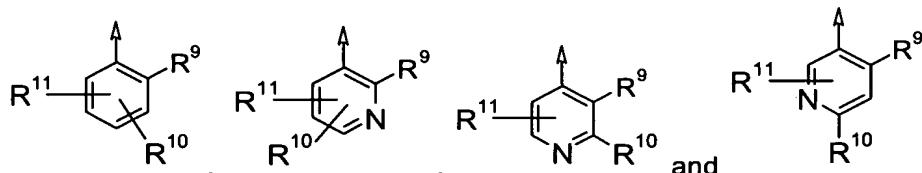
5 10. A method according to claim 1 wherein the compound is a compound of formula 1 wherein W is a divalent radical selected from the group consisting of: -S-(CR<sup>5</sup>R<sup>5A</sup>)-CO-NR<sup>6</sup>, -O-(CR<sup>5</sup>R<sup>5A</sup>)-CO-NR<sup>6</sup>, -S-(C<sub>2-4</sub>)alkylene-O- and -S-(C<sub>2-4</sub>)alkylene-NR<sup>6</sup>-, wherein R<sup>5</sup> and R<sup>5A</sup> each independently is H or (C<sub>1-4</sub>)alkyl, R<sup>6</sup> is H or (C<sub>1-4</sub>)alkyl; and wherein the (C<sub>2-4</sub>)alkylene group is optionally substituted with OH.

10

11. A method according to claim 1 wherein the compound is a compound of formula 1 wherein W is CH(R<sup>5</sup>)C(O)NH wherein R<sup>5</sup> is H or Me.

15

12. A method according to claim 1 wherein Ar<sup>2</sup> is selected from the group consisting of



wherein R<sup>9</sup> is (C<sub>1-3</sub>)alkyl, halo or NO<sub>2</sub>,

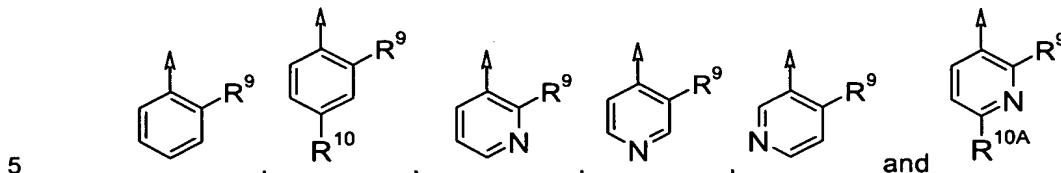
R<sup>10</sup>, R<sup>11</sup> are independently of each other selected from the group consisting of H, (C<sub>1-6</sub>)alkyl, (C<sub>3-7</sub>)cycloalkyl, (C<sub>3-7</sub>)cycloalkyl-(C<sub>1-3</sub>)alkyl, (C<sub>2-6</sub>)alkenyl, O(C<sub>1-6</sub>)alkyl, S(C<sub>1-6</sub>)alkyl, halo, CF<sub>3</sub>, OCF<sub>3</sub>, OH, NO<sub>2</sub>, CN, -NR<sup>N1</sup>R<sup>N2</sup>, -C(O)R<sup>21</sup>, -(C<sub>1-3</sub>)alkyl-C(O)R<sup>21</sup>, -C(O)OR<sup>22</sup>, -(C<sub>1-3</sub>)alkyl-C(O)OR<sup>22</sup>, -SO<sub>2</sub>-(C<sub>1-3</sub>)alkyl-C(O)OR<sup>22</sup>, -(C<sub>1-3</sub>)alkyl-C(O)NH<sub>2</sub>, C(O)NH<sub>2</sub>, -S(O)-(C<sub>1-6</sub>)alkyl, -SO<sub>2</sub>-(C<sub>1-6</sub>)alkyl, -SO<sub>2</sub>-phenyl, -SO<sub>2</sub>-NH<sub>2</sub>, phenyl, phenylmethyl, 2-, 3- or 4-pyridinyl, 1-pyrrolyl, whereby said phenyl, pyridinyl and pyrrolyl may have one or more substituents selected from the group consisting of halo, NO<sub>2</sub>, C<sub>1-3</sub>-alkyl and CF<sub>3</sub>;

wherein R<sup>21</sup> is (C<sub>1-4</sub>)alkyl and R<sup>22</sup> is H or (C<sub>1-4</sub>)alkyl; and

wherein R<sup>N1</sup>, R<sup>N2</sup> each independently represent H or (C<sub>1-6</sub>)alkyl, whereby R<sup>N1</sup> and R<sup>N2</sup> may be covalently bonded to each other to form together with the N-atom to which they are attached to a 4 to 7-membered heterocycle whereby the -CH<sub>2</sub>-group at the position 4 of a 6 or 7-membered heterocycle may be replaced by -O-, -S- or -NR<sup>N3</sup>- wherein R<sup>N3</sup> represents H, -C(O)OR<sup>22</sup>, (C<sub>1-6</sub>)alkyl, (C<sub>3-7</sub>)cycloalkyl or (C<sub>3-7</sub>)cycloalkyl-

(C<sub>1-3</sub>)alkyl, wherein R<sup>22</sup> is H or (C<sub>1-4</sub>)alkyl.

13. A method according to claim 12 wherein Ar<sup>2</sup> is selected from the group consisting of



wherein R<sup>9</sup> is Cl or NO<sub>2</sub>;

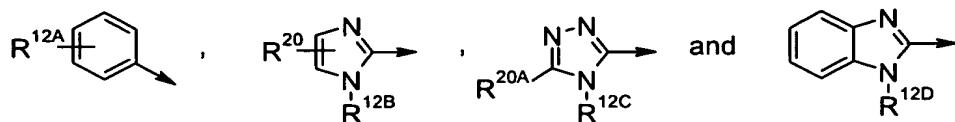
R<sup>10A</sup> is C<sub>1-4</sub>alkyl; and

R<sup>10</sup> is selected from the group consisting of (C<sub>1-4</sub>)alkyl, (C<sub>3-7</sub>)cycloalkyl, (C<sub>3-7</sub>)cycloalkyl-(C<sub>1-3</sub>)alkyl, (C<sub>2-6</sub>)alkenyl, O(C<sub>1-6</sub>)alkyl, S(C<sub>1-6</sub>)alkyl, halo, CF<sub>3</sub>,  
10 OCF<sub>3</sub>, OH, NO<sub>2</sub>, CN, -NR<sup>N1</sup>R<sup>N2</sup>, -C(O)R<sup>21</sup>, -(C<sub>1-3</sub>)alkyl-C(O)R<sup>21</sup>, -C(O)OR<sup>22</sup>,  
-(C<sub>1-3</sub>)alkyl-C(O)OR<sup>22</sup>, -SO<sub>2</sub>-(C<sub>1-3</sub>)alkyl-C(O)OR<sup>22</sup>, -(C<sub>1-3</sub>)alkyl-  
C(O)NH<sub>2</sub>, C(O)NH<sub>2</sub>, -S(O)-(C<sub>1-6</sub>)alkyl, -SO<sub>2</sub>-(C<sub>1-6</sub>)alkyl, -SO<sub>2</sub>-phenyl, -SO<sub>2</sub>-NH<sub>2</sub>,  
phenyl, phenylmethyl, phenyl-SO<sub>2</sub>-, 2-, 3- or 4-pyridinyl, 1-pyrrolyl, whereby  
said phenyl, pyridinyl and pyrrolyl may have one or more substituents  
15 selected from the group consisting of halo, NO<sub>2</sub>, C<sub>1-3</sub>-alkyl and CF<sub>3</sub>;  
wherein R<sup>21</sup> is (C<sub>1-4</sub>)alkyl; and R<sup>22</sup> is H or (C<sub>1-4</sub>)alkyl;  
wherein R<sup>N1</sup>, R<sup>N2</sup> each independently represent H or (C<sub>1-6</sub>)alkyl, whereby R<sup>N1</sup>  
and R<sup>N2</sup> may be covalently bonded to each other to form together with the N-  
atom to which they are attached to a 4 to 7-membered heterocycle whereby  
20 the -CH<sub>2</sub>-group at the position 4 of a 6 or 7-membered heterocycle may be  
replaced by -O-, -S- or -NR<sup>N3</sup>- wherein R<sup>N3</sup> represents H, -C(O)OR<sup>22</sup>,  
(C<sub>1-6</sub>)alkyl, (C<sub>3-7</sub>)cycloalkyl or (C<sub>3-7</sub>)cycloalkyl-(C<sub>1-3</sub>)alkyl, wherein R<sup>22</sup> is H or  
(C<sub>1-4</sub>)alkyl.

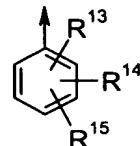
25 14. A method according to claim 1 for treating HIV infections comprising  
administering to a human infected with HIV, a therapeutically effective amount of a  
compound, represented by 1b:



30 wherein X, W and Ar<sup>2</sup> are as defined in claim 1 and Ar<sup>3</sup> is selected from the group  
consisting of:

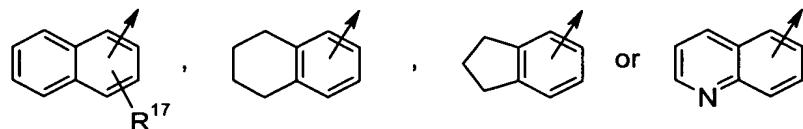


wherein R<sup>12A</sup>, R<sup>12B</sup>, R<sup>12C</sup> and R<sup>12D</sup> each is a phenyl of formula



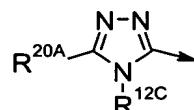
wherein R<sup>13</sup>, R<sup>14</sup> and R<sup>15</sup> each independently represents H, (C<sub>1-4</sub>)alkyl, O-(C<sub>1-4</sub>)alkyl, S-(C<sub>1-4</sub>)alkyl, halo, CF<sub>3</sub>, OH, NO<sub>2</sub>, CN, Ph, 2-methylphenyl, SO<sub>2</sub>NH<sub>2</sub>, SO<sub>2</sub>-(C<sub>1-4</sub>)alkyl, C(O)NH<sub>2</sub>, morpholino, 1-pyrrolyl, (2-NO<sub>2</sub>-Ph)CH<sub>2</sub>, PhCH<sub>2</sub>, C(O)OR<sup>16</sup> wherein R<sup>16</sup> is H or (C<sub>1-4</sub>)alkyl; or

R<sup>12A</sup>, R<sup>12B</sup>, R<sup>12C</sup> and R<sup>12D</sup> each is



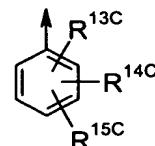
wherein R<sup>17</sup> is H, (C<sub>1-4</sub>)alkyl, O-(C<sub>1-4</sub>)alkyl, halo, CF<sub>3</sub> or NR<sup>18</sup>R<sup>19</sup> wherein R<sup>18</sup> and R<sup>19</sup> each independently is H or (C<sub>1-4</sub>)alkyl; and R<sup>20</sup> and R<sup>20A</sup> each is H or (C<sub>1-4</sub>)alkyl.

15. A method according to claim 14 wherein the compound is a compound of formula 1b wherein Ar<sup>3</sup> is



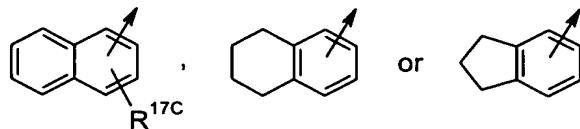
wherein R<sup>12C</sup> is as defined in claim 14, and R<sup>20A</sup> is H, Me, Et, Pr or iPr.

16. A method according to claim 15 wherein the compound is a compound of formula 1b wherein R<sup>12C</sup> is a phenyl of formula



wherein R<sup>13C</sup>, R<sup>14C</sup> and R<sup>15C</sup> each independently is H, Me, Et, Pr, iPr, OMe, OEt,

SMe, SEt, Br, Cl, F, CF<sub>3</sub>, NO<sub>2</sub>, C(O)OH, C(O)OMe or C(O)OEt, provided that at least one of **R**<sup>13C</sup>, **R**<sup>14C</sup>, and **R**<sup>15C</sup> is other than hydrogen, and **R**<sup>20A</sup> is H, Me or Et; or **R**<sup>12C</sup> is

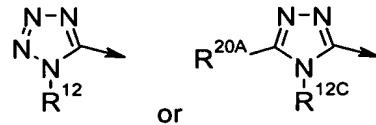


5 wherein **R**<sup>17C</sup> is selected from H, Me, OMe, Cl, F, CF<sub>3</sub>, NH<sub>2</sub>, NHMe or NMe<sub>2</sub>; and **R**<sup>20A</sup> is H, Me or Et.

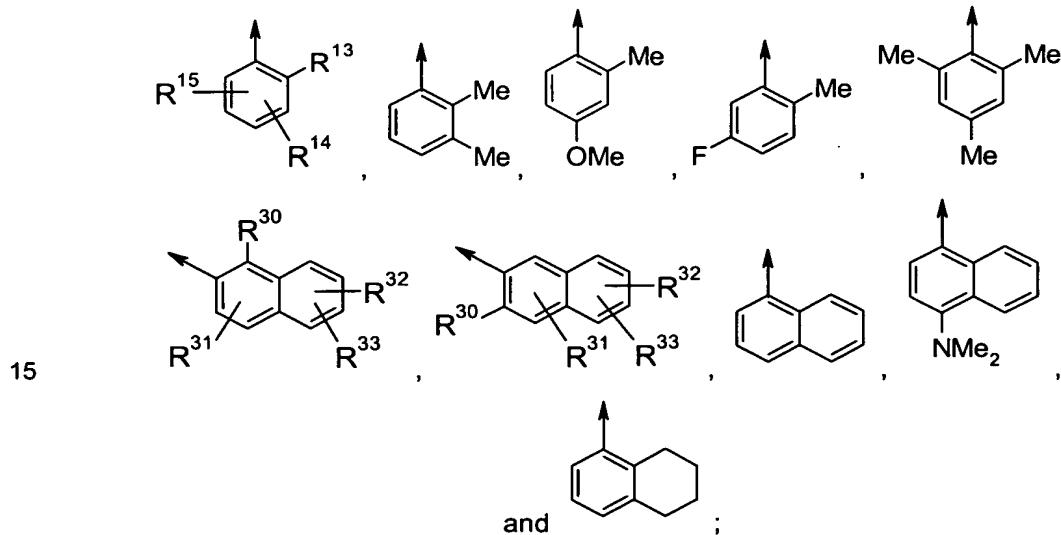
17. A compound of formula 1:



10 wherein **Ar**<sup>1</sup> is



wherein **R**<sup>12</sup> is selected from the group consisting of



**R**<sup>13</sup> represents Cl, Br, COO(C<sub>1-4</sub>)alkyl and

if R<sup>9</sup> is NO<sub>2</sub>, Cl or Br, then R<sup>13</sup> may also represent F or CH<sub>3</sub>;

20

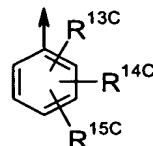
**R**<sup>14</sup>, **R**<sup>15</sup>,

**R<sup>31</sup>, R<sup>32</sup>,**

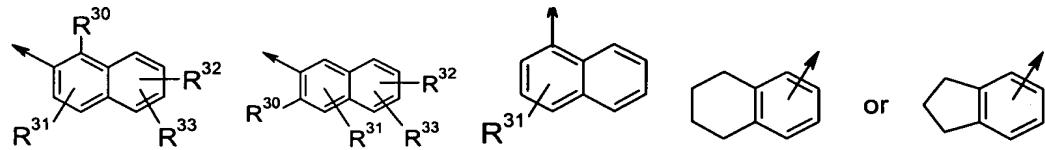
**R<sup>33</sup>** are each independently selected from the group consisting of H, (C<sub>1-6</sub>)alkyl, (C<sub>3-7</sub>)cycloalkyl, (C<sub>3-7</sub>)cycloalkyl-(C<sub>1-3</sub>)alkyl, (C<sub>2-6</sub>)alkenyl, O-(C<sub>1-4</sub>)alkyl, S-(C<sub>1-4</sub>)alkyl, halo, CF<sub>3</sub>, OCF<sub>3</sub>, OH, NO<sub>2</sub>, CN, SO<sub>2</sub>NH<sub>2</sub>, SO<sub>2</sub>-(C<sub>1-4</sub>)alkyl, C(O)OR<sup>1</sup> 5 wherein R<sup>1</sup> is H or (C<sub>1-4</sub>)alkyl, or NR<sup>2</sup>R<sup>3</sup> wherein R<sup>2</sup> and R<sup>3</sup> each independently is H or (C<sub>1-4</sub>)alkyl;

**R<sup>30</sup>** represents H, Cl, Br, COO(C<sub>1-4</sub>)alkyl;

10 **R<sup>12C</sup>** is a phenyl of formula



wherein R<sup>13C</sup>, R<sup>14C</sup> and R<sup>15C</sup> each independently represents H, (C<sub>1-6</sub>)alkyl, (C<sub>3-7</sub>)cycloalkyl, (C<sub>3-7</sub>)cycloalkyl-(C<sub>1-3</sub>)alkyl, (C<sub>2-6</sub>)alkenyl, O-(C<sub>1-4</sub>)alkyl, S-(C<sub>1-4</sub>)alkyl, halo, CF<sub>3</sub>, OCF<sub>3</sub>, OH, NO<sub>2</sub>, CN, SO<sub>2</sub>NH<sub>2</sub>, SO<sub>2</sub>-(C<sub>1-4</sub>)alkyl, C(O)OR<sup>1</sup> 15 wherein R<sup>1</sup> is H or (C<sub>1-4</sub>)alkyl, or NR<sup>2</sup>R<sup>3</sup> wherein R<sup>2</sup> and R<sup>3</sup> each independently is H or (C<sub>1-4</sub>)alkyl; provided that at least one of R<sup>13C</sup>, R<sup>14C</sup> and R<sup>15C</sup> is other than hydrogen; or R<sup>12C</sup> is



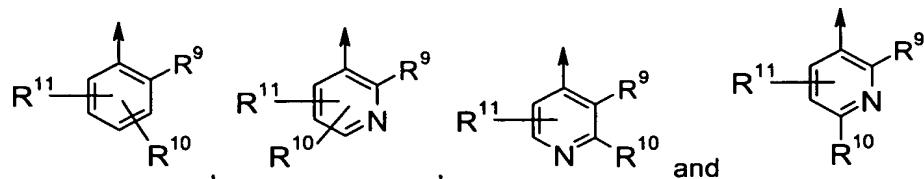
wherein R<sup>30</sup>, R<sup>31</sup>, R<sup>32</sup>, R<sup>33</sup> are as defined hereinbefore; and

20 **R<sup>20A</sup>** is H, (C<sub>1-4</sub>)alkyl, (C<sub>3-7</sub>)cycloalkyl or (C<sub>3-7</sub>)cycloalkyl-(C<sub>1-3</sub>)alkyl-, wherein said alkyl, cycloalkyl or cycloalkylalkyl may be monosubstituted with -OH; and

**X** is S or O;

25 **W** is CH<sub>2</sub>C(O)NR<sup>6</sup> wherein R<sup>6</sup> is H or (C<sub>1-4</sub>)alkyl; and

**Ar<sup>2</sup>** is selected from the group consisting of



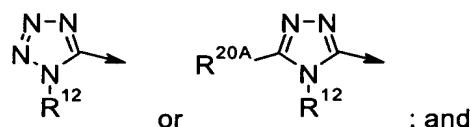
wherein  $\mathbf{R}^9$  is halo or  $\text{NO}_2$ ; and if  $\mathbf{R}^{13}$  is Cl or Br, then  $\mathbf{R}^9$  may also represent  $(\text{C}_{1-3})\text{alkyl}$ ;

5       $\mathbf{R}^{10}$ ,  $\mathbf{R}^{11}$  are independently of each other selected from the group consisting of H,  $(\text{C}_{1-6})\text{alkyl}$ ,  $(\text{C}_{3-7})\text{Cycloalkyl}$ ,  $(\text{C}_{3-7})\text{Cycloalkyl-(C}_{1-3}\text{)}\text{alkyl}$ ,  $(\text{C}_{2-6})\text{alkenyl}$ ,  $\text{O}(\text{C}_{1-6})\text{alkyl}$ ,  $\text{S}(\text{C}_{1-6})\text{alkyl}$ , halo,  $\text{CF}_3$ ,  $\text{OCF}_3$ , OH,  $\text{NO}_2$ , CN,  $-\text{NR}^{N1}\text{R}^{N2}$ ,  $-\text{C}(\text{O})\mathbf{R}^{21}$ ,  $-(\text{C}_{1-3})\text{alkyl-C}(\text{O})\mathbf{R}^{21}$ ,  $-\text{C}(\text{O})\text{OR}^{22}$ ,  $-(\text{C}_{1-3})\text{alkyl-C}(\text{O})\text{OR}^{22}$ ,  $-\text{SO}_2-(\text{C}_{1-3})\text{alkyl-C}(\text{O})\text{OR}^{22}$ , wherein  $\mathbf{R}^{21}$  is  $(\text{C}_{1-4})\text{alkyl}$  and  $\mathbf{R}^{22}$  is H or  $(\text{C}_{1-4})\text{alkyl}$ ;

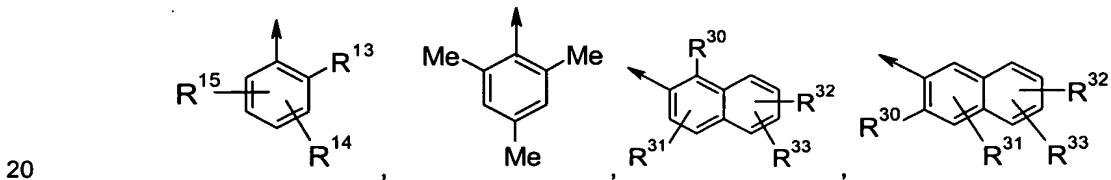
10      $-(\text{C}_{1-3})\text{alkyl-C}(\text{O})\text{NH}_2$ ,  $\text{C}(\text{O})\text{NH}_2$ ,  $\text{S}(\text{O})-(\text{C}_{1-6})\text{alkyl}$ ,  $-\text{SO}_2-(\text{C}_{1-6})\text{alkyl}$ ,  $-\text{SO}_2-$  phenyl,  $-\text{SO}_2-\text{NH}_2$ , phenyl, phenylmethyl, 2-, 3- or 4-pyridinyl, 1-pyrrolyl, whereby said phenyl, pyridinyl and pyrrolyl may have one or more substituents selected from the group consisting of halo,  $\text{NO}_2$ ,  $\text{C}_{1-3}\text{-alkyl}$  and  $\text{CF}_3$ ;

15     or a pharmaceutically acceptable salt thereof.

18.    The compound of formula 1 according to claim 17 wherein  $\mathbf{Ar}^1$  is



wherein  $\mathbf{R}^{12}$  is selected from the group consisting of



wherein  $\mathbf{R}^{13}$ ,  $\mathbf{R}^{14}$ ,  $\mathbf{R}^{15}$ ,  $\mathbf{R}^{20A}$ ,  $\mathbf{R}^{30}$ ,  $\mathbf{R}^{31}$ ,  $\mathbf{R}^{32}$  and  $\mathbf{R}^{33}$  are as defined in claim 17.

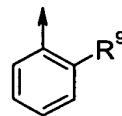
19.    The compound of formula 1 according to claim 18 wherein

20      $\mathbf{R}^{13}$  represents Cl or Br and

25     if  $\mathbf{R}^9$  is  $\text{NO}_2$ , Cl or Br, then  $\mathbf{R}^{13}$  may also represent F or  $\text{CH}_3$ ;

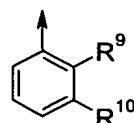
26      $\mathbf{R}^{14}$ ,  $\mathbf{R}^{15}$ ,



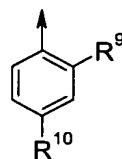


wherein  $\mathbf{R}^9$  is halo or  $\text{NO}_2$ ; or

$\mathbf{Ar}^2$  is



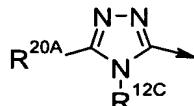
5        wherein  $\mathbf{R}^9$  is halo or  $\text{NO}_2$  and  $\mathbf{R}^{10}$  is halo; or  
 $\mathbf{Ar}^2$  is



wherein  $\mathbf{R}^9$  is halo or  $\text{NO}_2$ , and  $\mathbf{R}^{10}$  is  $\text{OMe}$ , halo,  $\text{OH}$ ,  $\text{NO}_2$ , phenyl,  $\text{C(O)OH}$  or  $\text{C(O)OMe}$ .

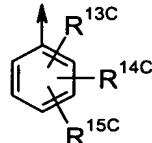
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22.    A compound according to claim 17



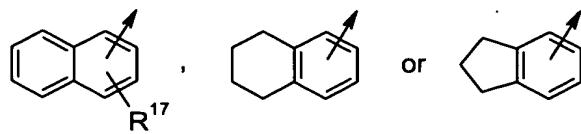
wherein  $\mathbf{Ar}^1$  is        and

wherein  $\mathbf{R}^{12\mathbf{C}}$  is a phenyl of formula



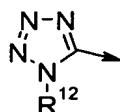
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wherein  $\mathbf{R}^{13\mathbf{C}}$ ,  $\mathbf{R}^{14\mathbf{C}}$  and  $\mathbf{R}^{15\mathbf{C}}$  each independently represents  $\text{H}$ ,  $\text{Me}$ ,  $\text{Et}$ ,  $\text{Pr}$ ,  $\text{iPr}$ ,  $\text{tBu}$ ,  $\text{OMe}$ ,  $\text{OEt}$ ,  $\text{SMe}$ ,  $\text{SEt}$ ,  $\text{Br}$ ,  $\text{Cl}$ ,  $\text{F}$ ,  $\text{CF}_3$ ,  $\text{NO}_2$ ,  $\text{C(O)OH}$ ,  $\text{C(O)OMe}$  or  $\text{C(O)OEt}$ , provided that at least one of  $\mathbf{R}^{13\mathbf{C}}$ ,  $\mathbf{R}^{14\mathbf{C}}$  and  $\mathbf{R}^{15\mathbf{C}}$  is other than hydrogen; or  $\mathbf{R}^{12\mathbf{C}}$  is

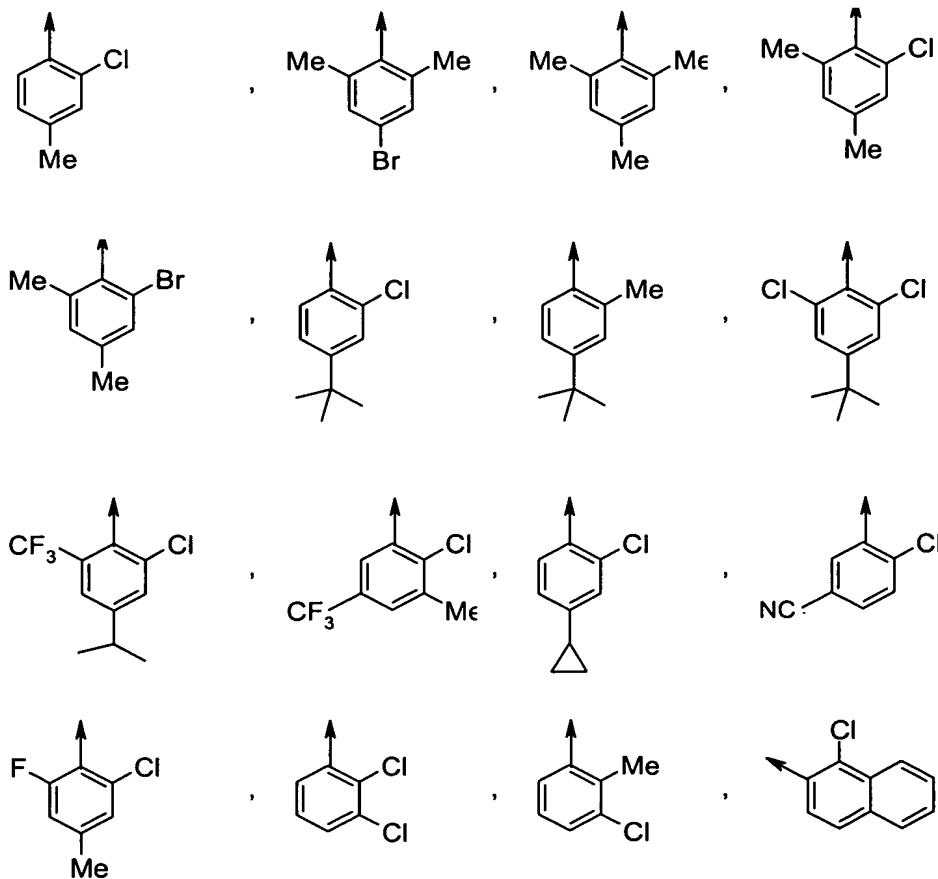


wherein  $\mathbf{R}^{17}$  is selected from H, Me, OMe, Cl, F,  $\text{CF}_3$ ,  $\text{NH}_2$ ,  $\text{NHMe}$  or  $\text{NMe}_2$ ;  
and  $\mathbf{R}^{20\text{A}}$  is H, Me, Et, Pr or iPr.

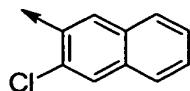
5 23. A compound of formula 1, according to claim 17, wherein  $\mathbf{Ar}^1$  is:



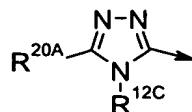
and wherein  $\mathbf{R}^{12}$  selected from the group consisting of:



and



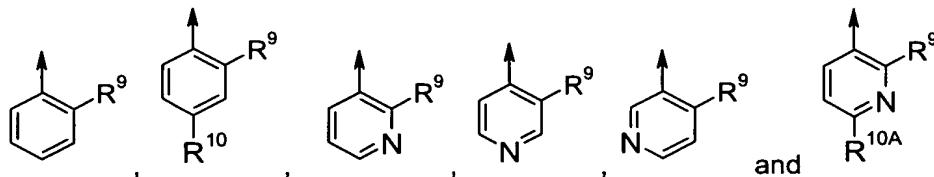
24. A compound according to claim 23, wherein  $\text{Ar}^1$  is:



wherein  $\text{R}^{12\text{C}}$  is defined as  $\text{R}^{12}$  in claim 23 and  $\text{R}^{20\text{A}}$  is methyl.

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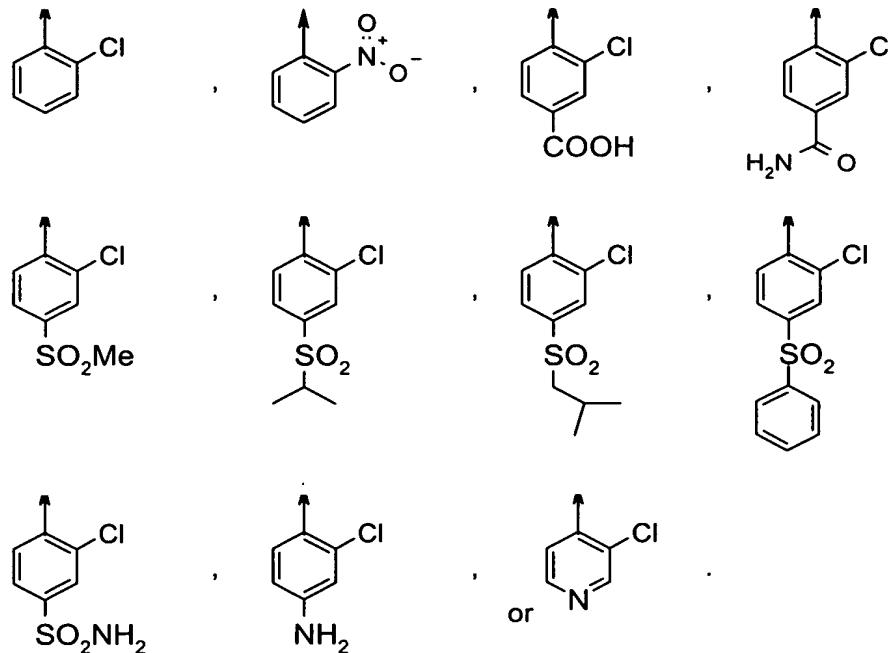
25. A compound of formula 1, according to claim 17, wherein  $\text{Ar}^2$  is selected from the group consisting of



10       wherein  $\text{R}^9$  is Cl or  $\text{NO}_2$  and  
 $\text{R}^{10\text{A}}$  is  $\text{C}_{1-4}$ alkyl;  
 $\text{R}^{10}$  is selected from the group consisting of  $(\text{C}_{1-4})$ alkyl,  $(\text{C}_{3-7})$ cycloalkyl,  
 $(\text{C}_{3-7})$ cycloalkyl- $(\text{C}_{1-3})$ alkyl,  $(\text{C}_{2-6})$ alkenyl,  $\text{O}(\text{C}_{1-6})$ alkyl,  $\text{S}(\text{C}_{1-6})$ alkyl, halo,  $\text{CF}_3$ ,  
 $\text{OCF}_3$ , OH,  $\text{NO}_2$ , CN,  $-\text{NR}^{N1}\text{R}^{N2}$ ,  $-\text{C}(\text{O})\text{R}^{21}$ ,  $-(\text{C}_{1-3})$ alkyl- $\text{C}(\text{O})\text{R}^{21}$ ,  $-\text{C}(\text{O})\text{OR}^{22}$ ,  
15        $-(\text{C}_{1-3})$ alkyl- $\text{C}(\text{O})\text{OR}^{22}$ ,  $-\text{SO}_2-(\text{C}_{1-3})$ alkyl- $\text{C}(\text{O})\text{OR}^{22}$ ,  $-(\text{C}_{1-3})$ alkyl-  
 $\text{C}(\text{O})\text{NH}_2$ ,  $\text{C}(\text{O})\text{NH}_2$ ,  $-\text{S}(\text{O})-(\text{C}_{1-6})$ alkyl,  $-\text{SO}_2-(\text{C}_{1-6})$ alkyl,  $-\text{SO}_2$ -phenyl,  $-\text{SO}_2\text{-NH}_2$ ,  
phenyl, phenylmethyl, phenyl- $\text{SO}_2$ , 2-, 3- or 4-pyridinyl, 1-pyrrolyl, whereby  
said phenyl, pyridinyl and pyrrolyl may have one or more substituents  
selected from the group consisting of halo,  $\text{NO}_2$ ,  $\text{C}_{1-3}$ -alkyl and  $\text{CF}_3$ ;  
20       wherein  $\text{R}^{21}$  is  $(\text{C}_{1-4})$ alkyl and  $\text{R}^{22}$  is H or  $(\text{C}_{1-4})$ alkyl;  
wherein  $\text{R}^{N1}$ ,  $\text{R}^{N2}$  each independently represent H or  $(\text{C}_{1-6})$ alkyl, whereby  $\text{R}^{N1}$   
and  $\text{R}^{N2}$  may be covalently bonded to each other to form together with the N-  
atom to which they are attached to a 4 to 7-membered heterocycle whereby  
the - $\text{CH}_2$ -group at the position 4 of a 6 or 7-membered heterocycle may be  
25       replaced by -O-, -S- or  $-\text{NR}^{N3}-$  wherein  $\text{R}^{N3}$  represents H,  $-\text{C}(\text{O})\text{OR}^{22}$ ,  
 $(\text{C}_{1-6})$ alkyl,  $(\text{C}_{3-7})$ cycloalkyl or  $(\text{C}_{3-7})$ cycloalkyl- $(\text{C}_{1-3})$ alkyl, wherein  $\text{R}^{22}$  is H or

(C<sub>1-4</sub>)alkyl.

26. A compound of formula 1, according to claim 25, wherein Ar<sup>2</sup> is:



5    27. A pharmaceutical composition comprising a compound of formula 1 as  
defined in claim 1, or a pharmaceutically acceptable salt thereof, and  
optionally one or more pharmaceutically acceptable carriers.

10    28. A pharmaceutical composition comprising a compound of formula 1 as  
defined in claim 17, or a pharmaceutically acceptable salt thereof, and  
optionally one or more pharmaceutically acceptable carriers.

15    29. A pharmaceutical composition for the treatment of HIV infection, comprising a  
compound of formula 1 as defined in claim 1, or a pharmaceutically  
acceptable salt thereof.

30. A pharmaceutical composition for the treatment of HIV infection, comprising a  
compound of formula 1 as defined in claim 17, or a pharmaceutically  
acceptable salt thereof.

31. A process for preparing a compound of formula 1 wherein  $\text{Ar}^1$  and  $\text{Ar}^2$  are as defined in claim 1,  $\text{X}$  is S or O and  $\text{W}$  is  $(\text{CR}^5\text{R}^{5A})_{1-2}\text{C}(\text{O})\text{NR}^6$ , wherein  $\text{R}^5$ ,  $\text{R}^{5A}$  and  $\text{R}^6$  each independently is H or  $(\text{C}_{1-4})\text{alkyl}$ , comprising:

5      a) reacting a thiol or alcohol of formula  $\text{Ar}^1\text{-X-H}$  with an  $\omega$ -halo alkanoic alkyl ester of formula  $\text{Y-(CR}^5\text{R}^{5A})_{1-2}\text{C}(\text{O})\text{OR}^A$  wherein  $\text{Y}$  is halo and  $\text{R}^A$  is  $(\text{C}_{1-4})\text{alkyl}$ , in the presence of a base, to obtain the corresponding ester of formula  $\text{Ar}^1\text{-X-}(\text{CR}^5\text{R}^5)_{1-2}\text{C}(\text{O})\text{OR}^A$ , followed by hydrolysis of the ester to the corresponding acid wherein  $\text{R}^A=\text{H}$ , and coupling the latter acid with an aromatic amine of general formula  $\text{HNR}^6\text{-Ar}^2$  in the presence of a coupling agent to obtain the corresponding compound of formula 1 wherein  $\text{Ar}^1$ ,  $\text{Ar}^2$ ,  $\text{X}$  and  $\text{W}$  are as defined in this claim; or

10     b) reacting a thiol or alcohol of formula  $\text{Ar}^1\text{-X-H}$  wherein  $\text{Ar}^1$  and  $\text{X}$  are as defined in this claim with an anilide of formula  $\text{Y-(CR}^5\text{R}^{5A})_{1-2}\text{C}(\text{O})\text{NR}^6\text{-Ar}^2$  wherein  $\text{Y}$ ,  $\text{R}^5$ ,  $\text{R}^{5A}$ ,  $\text{R}^6$  and  $\text{Ar}^1$  are as defined in this claim, in the presence of a base to obtain the corresponding compound of formula 1.

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